PENNICHUCK EAST UTILITY, I COMPUTATION OF REVENUE DEFICIENCY For the Twelve Months Ended December 31, 2012

STEP INCR. E Schedule A

Constitution			PRO FORMA DJUSTMENTS		PRO FORMA TEST YEAR	STEP INCREASE PRO FORMA ADJUSTMENTS	FO INC	MBINED PRO RMA & STEP CREASE PRO MA TEST YEAR	
Consolidated Rate Base (Sch 3)	\$	28,516,516	\$	(17,853,815)	\$	10,662,701	1,493,564		
RATE of Return (1604.08 Sch 1)		3.86%				·		Φ	12,156,265
Income Required	\$	1,101,879			•	3.86%			3.79%
Adjusted Net Operating Income (Sch 1)	\$		•	(400 000	\$	412,007		\$	460,722
Deficiency		457,874	\$	(403,065)	\$	54,809	(31,864)	\$	22,945
•	\$	644,005			\$	357,198		\$	437,777
Tax Factor		60.39%				60.39%			
Revenue Deficiency	\$	1,066,410			\$	591,485	\$ 133,431	\$	60.39%
Water Revenues	\$	6,235,171	\$	(1,199,216)	\$	5,035,955	100,401	*	724,916
ADD: City Bond Fixed Revenue Requirement	\$	-		(, , , , , , , , , , , , , , , , , , ,				\$	5,035,955
Water Revenues with CBFRR	\$	6,235,171			\$	898,863		\$	898,863
Proposed Revenue Inc	Ψ				\$	5,934,818		\$	5,934,818
Toposed Neverlue IIIC		17.10%				9.97%	2.25%		12.21%
ADD: NC Capital Surcharge Revenue					\$	300,353		\$	300,353
New Revenue Levels					\$	6,826,656		\$	6,960,087

STEP INCREASE Schedule 1

PENNICHUCK EAST UTILITY, INC. OPERATING INCOME STATEMENT For the Twelve Months Ended December 31, 2012

	Account Number	TWELVE MONTHS 12/31/12	PRO FORMA ADJUSTMENTS	PRO FORMA 12 MONTHS 12/31/12	PR	PINCREASE O FORMA USTMENTS	COMBINED PRO FORMA & STEP INCREASE PRO FORMA TEST YEAR
Water Sales Other Operating Revenue Total Revenues	460 to 462 471	\$ 6,235,171 48,196	\$ (1,199,216)	\$ 5,035,955 48,196	\$		
Total Revenues		6,283,366	(1,199,216)	5,084,151			5,084,151
Production Expenses Transmission & Distribution Expenses Customer Acet & Collection Exp Administrative & General Expense	601 to 652 660 to 678 902 to 904 920 to 950	1,677,338 629,086 158,703 267,841	(34,806) 22,955 (10,596)	652,041 148,107		-	1,642,532 652,041 148,107
Inter Div Management Fee	930	1,363,904	(101,607) 55,251	166,234 1,419,156		-	166,234
Total Operating Expense		4,096,873	(68,803)	4,028,069		-	1,419,156 4,028,069
Dep Exp/Acq Adj Expense Amortization Expense:CIAC Amortization Expense	403 & 406 405 407	859,784 (181,786) 166,007	(274,507) 431 (112,091)	585,277 (181,355) 53,916	(1)	23,763	609,040 (181,355)
Gain on Debt Forgivness	414	(6,347)		(6,347)		~	53,916 (6,347)
Property Taxes Income Tax Total Operating Deductions	408.1 409 to 410	848,403 42,559	(5,573) (335,607)	842,830 (293,048)	(2) (3)	29,001 (20,900)	871,831 (313,948)
		1,728,620	(727,347)	1,001,272		31,864	1,033,136
Net Operating Income		457,874	(403,065)	54,809		(31,864)	22,945

Notes:

⁽¹⁾ adjust depreciation for additions/deletions to plant assets, Attachment $\boldsymbol{\Lambda}$

⁽²⁾ adjust property taxes for additions/deletions to plant assets per Schedule 1, Attachment B

⁽³⁾ reflect income tax effect on proforma adjustments calculated on effective tax rate of 39.61% per Schedule 1, Attachment C

Pennichuck East Utility Inc Pro Forma Adjustment Income or Expense Depreciation Expense For the Twelve Months Ended December 31, 2012

STEP INCREASE Schedule 1 Attachment A

I DEPRECIATION

A. In 2013, the Company expects to add depreciable assets and full year depreciation expense is reflected in the proforma step increase.

(See Schedule 3, Attachment A, Exhibit 1)

Therefore:

\$ 38,865

B. In 2013, the Company expects to retire depreciable assets. The total depreciation expense reduction is reflected in the proforma step increase.

(Schedule 3, Attachment A, Exhibit 3)

Therefore:

\$ (15,102)

TOTAL DEPRECIATION EXPENSE PRO FORMA:

\$ 23,763

Pennichuck East Utility Inc Pro Forma Adjustment Income or Expense Property and Other Taxes Expense For the Twelve Months Ended December 31, 2012

STEP INCREASE Schedule 1 Attachment B

II PROPERTY TAXES

A. In 2013, the Company expects to increase its taxable utility property per Schedule 3, Attachment A, Exhibit 1. The expected property tax for these items is listed below and detailed in Schedule 3, Attachment A, Exhibit 1.

City/Town	Taxable Property		ax Rate r \$1,000	P	Total rop Tax
Composite State NH	1,442,753 1,442,753	\$ \$	20.07 6.60	\$ \$	28,953 9,522
Total Therefore		\$	26.67	\$	38,475

\$ 38,475

B. In 2013, the Company expects to retire its taxable utility property per Schedule 3, Attachment A, Exhibit 3. The property taxes for those items are listed below:

	Taxable	Tax	Rate	Tota	ıl
City/Town	Property	per	\$1,000	Pror	Tax
Composite	355,249	\$	20.07	\$	(7,129)
State NH	355,249	\$	6.60	\$	(2,345)
Total		\$	26.67	\$	(9,474)
Therefore					(-)/

(9,474)

TOTAL PROPERTY AND OTHER TAXES PRO FORMA:

\$ 29,001

Pennichuck East Utility Inc Pro Forma Adjustment Income or Expense Income Taxes Account For the Twelve Months Ended December 31, 2012

STEP INCREASE Schedule 1 Attachment C

I INCOME TAXES

A. To reflect the pro forma adjustment to record the income tax effect of the pro forma adjustments on the test year.

Therefore:

	Ор	erating Re	venues		\$	-
Less:		enses				
(Sch1, Attach B) (Sch1, Attach A)			Other Taxes			29,001
(Sciff, Attach A)	net	preciation				23,763
			Total		\$	52,764
4						
Pro Forma NHBP Therefore:	Tax	@ 8.5%.				
	\$	52,764	8.5%		\$	4,485
				Sub Total	\$	48,279
Pro Forma FIT Tax Therefore:	x 34%	6			• • • • • • • • • • • • • • • • • • • 	
	\$	48,279	34%		\$	16,415
				Sub Total	\$	16,415
TOTAL INCOME T	AXE	S PRO FC	PRMA:	÷	\$	20,90 0

PENNICHUCK EAST UTILITY, INC. COMPUTATION OF RATE BASE

STEP INCREASE
Schedule 3

For The Thirteen Months Ended December 31, 2012

Plant in Service Accum Deprec: Loss Accum Deprec: COR Theoretical Reserve Acquistion Adjustment Accum Amort Acq Adj CIAC Amort of CIAC ADD: Working Cap	47,082,769 10,435,812 1,028,018 318,596 - 10,035,076 3,056,521 9,663,500	48,293,325 10,959,000 1,062,069 408,233 - 10,018,567	(9,709,076) (548,763) (262,801) (71,506)	37,373,693 9,887,049 765,217	1,087,504 (144,181)	(1) (2)	FORMA TEST YEAR 38,461,197
Accum Deprec: Loss Accum Deprec: COR Theoretical Reserve Acquistion Adjustment Accum Amort Acq Adj CIAC Amort of CIAC ADD: Working Cap	10,435,812 1,028,018 318,596 - 10,035,076 3,056,521	10,959,000 1,062,069 408,233	(548,763) (262,801)	9,887,049	(144,181)		38,461,197
Accum Deprec: COR Theoretical Reserve Acquistion Adjustment Accum Amort Acq Adj CIAC Amort of CIAC ADD: Working Cap	1,028,018 318,596 10,035,076 3,056,521	1,062,069 408,233	(262,801)				,, -,
Accum Deprec: COR Theoretical Reserve Acquistion Adjustment Accum Amort Acq Adj CIAC Amort of CIAC ADD: Working Cap	318,596 - 10,035,076 3,056,521	408,233		765,217		(4)	9,742,868
Theoretical Reserve Acquistion Adjustment Accum Amort Acq Adj CIAC Amort of CIAC ADD: Working Cap	10,035,076 3,056,521	•	(71,506)		172,203	(3)	937,420
Acquistion Adjustment Accum Amort Acq Adj CIAC Amort of CIAC ADD: Working Cap	3,056,521	10,018,567	-	247,090	89,676	(4)	336,766
Accum Amort Acq Adj CIAC Amort of CIAC ADD: Working Cap	3,056,521	10,018,567		•		• /	-
CIAC Amort of CIAC ADD: Working Cap	•	2 4 40 50 4	•	10,035,076			10,035,076
Amort of CIAC ADD: Working Cap	9,005,500	3,169,536	-	3,056,521			3,056,521
ADD: Working Cap	1 21 / 202	9,711,811	(14,096)	9,649,404			9,649,404
Working Cap	1,316,303	1,407,409	(735)	1,315,568			1,315,568
Working Cap	22,667,819	23,651,195	(9,481,258)	13,186,561	1,493,564	***************************************	14,680,125
Working Cap	•	•		-			- ,,,,,,,,,
	£04.250			-			
Materials & Supplies	504,250	381,923	(8,483)	495,767	*		495,767
Prepayments	2,611	22,844	•	2,611			2,611
Other & Deferred Charges	89,726	156,991	•	89,726			89,726
Other & Deterred Charges	8,897,803	9,516,163	(8,256,757)	641,046			641,046
	9,494,390	10,077,921	(8,265,240)	1,229,150	*	***************************************	1,229,150
DEDUCT:	.	-					-,,130
Customer Advances	•	-					
Sustomer Deposits	2012	•	-	•			w.
Deferred Income Tax	2,063	2,032	-	2,063			2,063
Regulatory Liability	3,632,637	3,795,711	~	3,632,637			3,632,637
Jnamort ITC	•		-	-			-,,00
Deferred Credits		•	•				
Selection Clearly	10,993	-	107,317	118,310			118,310
	3,645,693	3,797,743	107,317	3,753,010	~		3,753,010
TOTAL Rate Base	28,516,516	29,931,373	(17,853,815)	10,662,701	1,493,564	······	

Notes:

- (1) adjust for step plant additions/retirements per Schedule 3, Attachment A
- (2) adjust for accumulated depreciation related to step plant additions/retirements per Schedule 3, Attachment B
- (3) adjust for accumulated depreciation: Loss proforma for step plant retirements per Schedule 3, Attachment C
- (4) l'iust for accumulated depreciation: Cost of Removal proforma for step plant repliements/retirements per Schedule 3, Attachment C

PENNICHUCK EAST UTILITY, INC. PRO FORMA ADJUSTMENTS TO RATE BASE Plant in Service

For The Twelve Months Ended December 31, 2012

STEP INCREASE Schedule 3 Attachment A

I PLANT IN SERVICE

A Schedule 3, Attachment A, Exhibit 1, details additions to plant in service for the expected step increase. The additions are capital improvements that are necessitated by mandates, SWDA requirements, regulation, replacement of aging infrastructure or upgrades to the system. All of these plant additions are considered non-revenue producing in nature. All assets will be placed in service by December 2013.

Therefore:

\$ 1,442,753

B Schedule 3, Attachment A, Exhibit 3, details retirements of plant in service that will occur as a result of the step additions. Therefore:

(355,249)

TOTAL PRO FORMA PLANT IN SERVICE

1,087,504

NNICHUCK EAST UTILITY, INC. PRO FORMA ADJUSTMENTS TO RATE BASE Accumulated Depreciation For The Twelve Months Ended December 31, 2012

STEP INCREASE Schedule 3 Attachment B

I ACCUMULATED DEPRECIATION

A To reflect the accumulated depreciation associated with step plant additions.

(See Schedule 3, Attachment A, Exhibit 1)

Therefore:

\$ 38,865

B To reflect the accumulated depreciation reduction related to the retirements of plant in service.

(See Schedule 3, Attachment A, Exhibit 3)

Therefore:

(183,046)

TOTAL ACCUMULATED DEPRECIATION PRO FORMA:

\$ (144,181)

NNICHUCK EAST UTILITY, INC. PRO FORMA ADJUSTMENTS TO RATE BASE Accumulated Depreciation: Loss & COR For The Twelve Months Ended December 31, 2012

STEP INCREASE Schedule 3 Attachment C

I ACCUMULATED DEPRECIATION: LOSS

A To reflect the loss on the retirements of plant in service related to the step increase. (See Schedule 3, Attachment A, Exhibit 3) Therefore:

\$ 172,203

TOTAL ACCUMULATED DEPRECIATION: LOSS PRO FORMA:

\$ 172,203

II ACCUMULATED DEPRECIATION: COST OF REMOVAL

A To reflect the cost of removal on replaced assets related to the step increases as follows: (See Schedule 3, Attachment A, Exhibit 1) Therefore:

89,676

\$

TOTAL ACCUMULATED DEPRECIATION: COR PRO FORMA:

\$ 89,676

PENNICHUCK EAST UTILITY, INC. ASSET ACQUISITONS For The Twelve Months Ended December 31, 2012

STEP INCREASE Schedule 3 Attachment A Exhibit 1

Acct	Additions														
No.	Account Description	Total Cost		Cost of Removal		of Removal Adjusted Cost		Accumulated Depreciation		Depreciation Rate	Full Year Depreciation		20 07 Property Taxes		 6.6 State Property
310,00 311,20 320,00 330,00 331,00 333,10 334,10 346,00	Structures & Improvements Power Generation Equipment Electric Pumping Equipment Purification System Equipment Distribution Reservoirs & Standpipes Transmission & Distribution Mains (1) Services (2) Meters (2) Communication Equipment Specific Cost of Removal (Exhibit 2)	999999999	296,000 154,549 40,000 87,404 68,000 698,000 117,000 2,000 19,000 50,476	\$ \$	(27,300) (11,700) (200) (50,476)	\$	296,000 154,549 40,000 87,404 68,000 670,700 105,300 1,800 19,000	\$	7,755 7,032 2,200 6,407 1,319 9,859 2,106 76 2,111	2.62% 4.55% 5.50% 7.33% 1.94% 1.47% 2.00% 4.20% 11.11%	***	7,755 7,032 2,200 6,407 1,319 9,859 2,106 76 2,111	\$ \$ \$ \$ \$ \$ \$ \$	(3) 5,940 3,101 803 1,754 1,365 13,459 2,113 36 381	\$ 1,954 1,020 449 4,427 695 12 125
	Total Plant Additions	S	1,532,429	\$	(89,676)	\$	1,442,753	\$	38,865		\$	38,865	\$	28,953	\$ 9,522

Notes:

(1) For Transmission & Distribution Mains (331), 10% cost of removal is taken on portion of pipe being replaced as follows:

_	 Cost	Cost	of Removal
Avery Estates Interconnection	\$ 425,000	***************************************	
Locke Lake Main Replacements	\$ 273,000	\$	27,300
Totals	\$ 698,000	\$	27,300

(2) For Services and Meters, a 10% cost of removal has been taken.

(3) For Local Property Taxes, utilized a composite rate based on Schedule 3, Attachment A, Exhibit 2 as follows:

Total Project Costs	\$ 1,532,429
Total Taxes	\$ 30,752
Composite Rate	\$ 20.07

PENNICHUCK EAST UTILITY, INC ASSET ACQUISITION DETAILS For the Twelve Months Ended December 31, 2012

Step Incre Schedu Attachniñi

Project Description Very Estates Interconnection	Town		Rate	Local Propert Taxes	Work Order Number	Project Cost 2013	Proje Interal	ct Funding SRF (3)	304										Exi
P.S. Abandonment (1) (2)	Landonderry	S	18.20	\$ 8,190	1301990 5	450 000 An	6 10,000 00	\$ 440,000.00		310	3	11 3	320	330	331	333	334	346	cc
mergency Generators						150,000.00	3 10,000,00	\$ 440,000.00											
ine Haven	t manage and a	_													\$ 425,000.00				\$ 25,0
ardwood	Londonderry	5	18.20	5 377	1300849 5	20.705.33	\$ 20,705,33												3 23,1
inrise Estates	Windham	\$	20.59	5 647	1301989 5	31 439 59	\$ 31,439,59			\$ 20,709	.33								
haker Heights	Middleton	\$	23.25	\$ 371	1300853 5		\$ 15,961,33			\$ 31,439	1.59								
age Hill	Chester	3	21.25	\$ 382	1300855 S	17.955.33	5 17,955.33			\$ 15,961	.33								
prest Hills	Pelham	5	21.91	\$ 350	1300850 S	15 961 22	\$ 15,961.33			\$ 17,955	.33								
rmstead	Londonderry	S	18.20	\$ 337	1300838 \$		5 18,499,52			\$ 15,961	.33								
eaver Hollow	Derry	S	27.89	\$ 445	1300832 \$		5 15,969.52			\$ 18,499	.52								
	Sandown	\$	18.70	5 302	1300490 S	16 175 22	\$ 16,175,33			5 15,969	.52								
cké ťake Dams Site Road Area					•	10,473.33	\$ 10,175.33			5 15,175	.33								
lase 2 Main Replacement (2)																			
(4)	Barnstead	5	21.09	\$ 8,436	1301994 5	400,000.00		_										The same of the sa	
perty Tree Station Replacement (2)					•	400,000,00		\$ 400,000.00	\$ 10,000.00										
inchitectual (2)	Raymond	\$	20.63	\$ 10,831	1300522 \$	\$35,000,00	والتناهيم								\$ 273,000 00	\$ 117,000.00			
orthern Shores Treatment & Generator (4)					,	323,000.00	\$ 125,000.00	\$ 400,000.00	\$ 286,000,00		5.40.00	00.00 \$ 85.0							
(4)	Tilton	\$	17.74	\$ 84	1300854 S	4701 01						,0,00 , 85,0	00.00 \$ 6	58,000,00			\$ 2,000.00	\$ 19,000.00	C TE ÁC
			_	\$ 30,752		7,702.01	5 4,761.81			1,881.	ŔS.	\$ 2,40	AN 60					- 12,240.00	ل <i>يانا, د.ع</i> د
					•	1,532,429,09	5 292,429.09	\$ 1,240,000.00	296,000.00		9 \$40,00								S 47
(1)	SRF Funding is Pe	ndina t	JUNES							. ,	2.10,00	A.00 2 \$1,'df	namas 2 6	00.000,8	\$ 698,000.00	\$ 117 000 00	4		

⁽⁴⁾ Estimated Losts
(3) For the SRF Funding, there is no principal forgiveness
(4) The amount reflected is related to a SDWA project that will cost a total of approximately \$89 thousand, of which \$84 thousand was recorded in 2012.

PENNICHUCK EAST UTILITY, INC. ASSET DISPOSITIONS For The Twelve Months Ended December 31, 2012

STEP INCREASE Schedule 3 Attachment A Exhibit 3

Acct No.	Account Description	 Original A		ccumulated	A	ccumulated	Depreciation				20.07		6.6
		Cost	D	epreciation		epreciation Loss	Rate	De	1 year preciation (1)	ı	Property Taxes		State Property
304.1	Structures & Improvements	\$ 125,932	\$	56,883	\$	69,049	2.62%	\$	3,299	\$	0.507		Taxes
307.1	Wells & Springs	\$ 48,958	\$	18,489	\$	30,470	3.79%	\$	1,856	э \$	2,527	\$	831
311.2	Electric Pumping Equipment	\$ 60,406	\$	49,734	\$	10,671	5.50%	\$	3,322			\$	323
320.0	Purification System Equipment	\$ 79,734	\$	41,528	\$	38,206	7.33%			\$	1,212	,	399
330.0	Distribution Reservoirs & Standpipes	\$ 40,220	\$	16,413	\$	23,807		\$	5,844	\$	1,600	\$	526
		,	•	10,710	Ψ	23,607	1.94%	\$	780	\$	807	\$	265
	Total Retirements	\$ 355,249	\$	183,046	\$	172,203		\$	15,102	\$	7,129	\$	2,345

PENNICHUCK EAST UTILITY, INC. ASSET DISPOSITIONS Details For The Twelve Months Ended December 31, 2012

STEP INCREASE Schedule 3 Attachment A Exhibit 4

Account 331 (Locke Lake)

Street	Name
--------	------

0			Accum Depr (1)		Net Book Value		
\$	4,139 00	\$	365.21		3.773 79		
\$	2,565.16	\$			2,338 82		
\$	3,909 20	\$			3,564 27		
\$	2,070 84	S			1,888 12		
\$	1,210 44	\$			1,103 64		
\$	2,877 60	\$,		
\$	2,012.05	S	4	-	2,623 69		
\$	18 784 29	5	1.657.44	<u>s</u>	1,834,52 17,126,85		
	\$ \$ \$	\$ 4,139 00 \$ 2,565.16 \$ 3,909 20 \$ 2,070 84 \$ 1,210 44 \$ 2,877 60 \$ 2,012 05	\$ 4,139 00 \$ \$ \$ 2,565.16 \$ \$ 3,909 20 \$ \$ \$ 2,070 84 \$ \$ \$ 1,210 44 \$ \$ 2,877 60 \$ \$ 2,012 05 \$ \$	\$ 4,139 00 \$ 365 21 \$ 2,565.16 \$ 226 34 \$ 3,909 20 \$ 344 93 \$ 2,070 84 \$ 182 72 \$ 1,210 44 \$ 106 80 \$ 2,877 60 \$ 253 91 \$ 2,012 05 \$ 177 53	\$ 4,139 00 \$ 365 21 \$ \$ \$ 2,656.16 \$ 226 34 \$ \$ \$ 3,909 20 \$ 344 93 \$ \$ 2,070 84 \$ 182 72 \$ \$ 1,210 44 \$ 106.80 \$ \$ 2,877 60 \$ 253 91 \$ \$ 2,012 05 \$ 177 53 \$		

(2) Only part of the main is being replaced; the value was prorated based on feet removed vs. total feet existing

Account 304						
Avery Station Building and Site		Original Cost		Accum Depr	N	et Book Value
Liberty Tree Station Building and Site		\$ 71,847.20	S	33,042.85	\$	38,804 35
3 2110 0110		\$ 54,084.37	3	23,840.18	\$	30,244.19
Account 307 (Wells)		\$ 125,931.57	\$	56,883.03	\$	69,048,54
Avery Station Building and Site						
and one		\$ 48,958.43	5	18,488.55	\$	30,469.88
Account 311 (pumping equipment)		\$ 48,958.43	\$	18,488.55	\$	30,469.88
Avery Station						
Liberty Tree Station		\$ 16,193,57	\$	13,444 37	5	2,749.20
2		\$ 44.211.97	\$	36,290.00	\$	7,921,97
Account 320 (treatment equipment)		\$ 60,405.54	\$	49,734.37	\$	10,671.17
Avery Station						
Liberty Tree Station		\$ 79,733.77	\$	41,527 63	\$	38,206 14
The state of the s		<u>s</u> -			\$	00,200 14
Account 330 (Storage)		\$ 79,733,77	\$	41,527 63	\$	38,206,14
Avery Storage Tanks						
Liberty Tree Storage Tanks (2-10000 gallon)		\$ 1,234 98	\$	503.96	5	731.02
(2-10000 gailon)			\$	15,908.70	\$	23,076.27
		\$ 40,219 95	\$	16,412.66	\$	23,807,29
	Tatala		_			
	Totals	\$ 355,249.26	\$	183,046,24	\$	172,203.02

Note:

Street Type Drive Drive Drive Drive Drive Road Road	Install Date Acquisition Date 2006 2006 2006 2006 2006 2006 2006 200	Material PE PE PE PE PE PVC PVC	Size (in) 2 2 2 2 2 2 2 2 2	Length (ft) 1,549 960 1,463 775 453 833 759	Un:	2 67 2 67 2 67 2 67 2 67 2 67 3 45 2 67
---	--	---------------------------------	---	---	-----	--

⁽¹⁾ The totals of assets disposed do not include the Locke Lake replacement mains. The assets are part of the Capital Recovery Assets that have already been eliminated in Schedule 3, Attachment A, Item I C of the permanent rate filling schedules.

Pennichuck East Utility, Inc. Overall Rate of Return For the Twelve Months Ended December 31, 2012

Step Increase Schedule 1

Capital Component	Pro Forma Test Year	Component Ratio	Component Cost Rate	Weighted Average Cost Rate
Long-term Debt	7,486,505	65.82%	4.40%	2.90%
Intercompany Debt	3,781,513	33.25%	2.52% (1)	0.84%
Preferred Stock	-	0.00%	0.00%	0.00%
Common Equity	106,360	<u>0.94%</u>	5.90% (2)	0.06% 0.06%
Overall Rate of Return	<u>\$ 11,374,378</u>	100.00%		3.79%
A				

Notes:

ine return on equity based on Order 25,292 in	DW 11-0
Average 2012 30 year Treasury bonds	2.90%
Plus 3.0%	3.00%
Total	5.90%

⁽¹⁾ The interest reflected is the effective interest rates for 2012 per Schedule F-35 of the Annual Report. (2) The return on equity based on Order 25,292 in DW 11-026 is as follows:

Pennichuck East Utility, Inc. Capital Structure for Ratemaking Purposes For the Twelve Months Ended December 31, 2012

Step Increase Schedule 2

	<u>Test Year</u>	Pro Forma Adjustments	Pro Forma Test Year	Component Ratio
Long-term Debt	9,218,791	(1,732,287) (1) 7,486,505	65.82%
Intercompany Debt Common Equity:	\$ 6,359,294	(2,577,780) (1)	3,781,513	33.25%
Common Equity: Common Stock Paid In Capital Comprehensive Income Retained Earnings Total Common Equity	100 15,904,329 (495,228) 71,787 15,480,987	(15,904,329) (2) 529,702 (2)		0.94%
Total Capital	\$31,059,072		\$11,374,378	100.00%

Notes:

(2) Per Order 25,292 in DW 11-026, eliminate the MARA and related equity:

and a minima to the MANA	and related editition
MARA	8,964,574
Equity as of 1/25/12	
Paid in Capital as of 1/25/12	6,000,000
Comprehensive Income	15,904,329
Comprehensive Income as of 1/25/12	(529,702)

⁽¹⁾ Eliminate Capital Recovery Surcharge Related Assets with the offset to Long Term Debt and Intercompany Debt. The Long Term Debt consists of the SRF Loan for the Birch Hill interconnection. The remainder is Intercompany Debt.

Pennichuck East Utility, Inc. Weighted Average Cost of Long-Term Debt For the Twelve Months Ended December 31, 2012

Holder	Term	Maturity	Rate	Outstanding Balance	Annual Interest (2)	Annual Amortization	All In Annual Cost	Effectve Rate
Business Finance Authority of NH (Series 2005D) (1) CoBank State of NH SRF (Green Hills) State of NH SRF (Pelham Tank) State of NH SRF (Maple Hills) State of NH SRF (Birch Hill) State of NH SRF (Locke Lake - 2007) State of NH SRF (Locke Lake - 2011) State of NH SRF (Liberty Tree) (3) State of NH SRF (Locke Lake - 2012) (3)	20 20 20 20 20 20 20 20 20 20	02/28/30 01/01/25 01/01/27 05/01/30 03/01/30 04/01/30 06/01/33 TBD	4.500% 5.950% 3.728% 3.488% 2.952% 2.864% 2.952% 2.864% 3.104% 3.104%	4,057,854 276,558 435,240 538,349 1,732,287 263,022 300,000 12,524 362,958	241,442 10,310 15,181 15,892 49,613 7,764 8,592 389 11,266	7,214 1,455 247 471 549 90	7,214 242,897 10,310 15,428 16,363 50,162 7,854 8,592 389 11,266	3.54% 3.54% 3.04% 2.90% 2.86% 3.10% 3.10%
Pro Forma SRF Loans:				\$ 7,978,791	\$ 360,450	\$ 10,026	\$ 370,476	4.64%
State of NH SRF (Liberty Tree) (3) State of NH SRF (Dam Site Road Phase 2) (4) State of NH SRF (Avery Estates Interconnection) (4) Total Pro Forma Loans	20 20 20	TBD TBD TBD	3.104% 2.720% 2.720%	\$ 400,000 \$ 400,000 \$ 440,000 \$ 1,240,000	12,416 10,880 11,968 \$ 35,264	\$ -	12,416 10,880 11,968 \$ 35,264	3.104% 2.720% 2.720% 2.84%
Total Pro Forma Long Term Debt				\$ 9,218,791	\$ 395,714	\$ 10,026	\$ 405,740	2.04 /0

- (1) The debt issuance costs and amortization reflected is from retired debt (April 2012).
- (2) The annual interest expense is calculated based on the outstanding balance at year end multiplied by the stated interest rate. The calculated interest expense will differ from interest expense recorded in the test year due to loan repayments made during the year.
- (3) The interest rates reflected are expected interest rates per Order 25,248 (DW 11-108) for Liberty Tree and Order 25,348 (DW 11-262) for Locke Lake. (4) The interest rates reflected are expected interest rates per DW 13-125.